



*Susan M. Young*, Broker  
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## The top 10 reasons to trust me with the sale of your home

1. I believe in quality, not quantity. I handle fewer clients at one time. I do not believe in stretching myself too thin. I want to be the type of Realtor that you are proud to recommend to your friends and family, and I can only achieve this by limiting the number of people I work with at any given time.
2. I will be there for you when you need me. I will not shuffle you off to an assistant. When you hire me, you get me. Always
3. I will not make promises that I cannot possibly keep. I care about the quality of service that I provide for my clients.
4. My clients are assured that I am discreet. I am very well aware that many of my clients were referred to me by friends and family members. I discuss homes, not clients.
5. I care how your home is presented to the public and will make my best effort to make it a stellar presentation
6. I promise to keep you informed of my marketing and the progress that I am making on your homes sale
7. When an offer is received, I will go over it line by line to ensure that you know and understand the terms.
8. When an offer is accepted, I will work directly and professionally with the other agent, the buyer's lender, inspectors, attorneys, and everyone else involved ensuring your transaction goes as smooth as possible
9. Once under contract, I will keep you updated on the progress and will alert you to any issues as soon as I learn of them while at the same time offering solutions to continue moving forward.
10. After the sale of your home, I will still be your advocate, your Realtor, and the person you can turn to if there is anything you need.



*And reason #11 why you should trust me with the sale of your home*  
**Because I Care**